

**Expression of Interest** (EOI)

# Title of Consulting Services: Short-term vocational Training implementation

(Youth Self Employment & Foreign Employment Short-term Training)

Project Name: Short-term Skill Development Training

EOI: 1/079/080

Office Name: - Vocational and Skill Development training centre

Janakpurdham, Madhesh Province Janakpurdham

Office Address: Janakpurdham 8 Dhanusha

Issued on: 2 Bhadra 2079

Financing Agency: Government of Madhesh Provicee

### **Abbreviations**

VSDTC : Vocational & Skill Development Training Centre

CTEVT : Council for Technical Education and Vocational Training

CV : Curriculum Vitae

DO : Development Partner

EA : Executive Agency

EOI : Expression of Interest

GON : Government of Nepal

PAN : Permanent Account Number

PPA : Public Procurement Act

PPR : Public Procurement Regulation

TOR : Terms of Reference

TTP : Technical Training Provider

VAT : Value Added Tax

Mosd : Ministry of Social Development

# Contents

		गावसायिक ता
A.	. Request for Expression of Interest	Apy
B.	. Instructions for submission of Expression of Interest	5
C.	. Objective of Consultancy Services or Brief TOR	6
D.	. Evaluation of Consultant's EOI Application	8
E.	EOI Forms & Formats	9
	1. Letter of Application	10
:	2. Applicant's Information Form	12
,	3. Experience	14
	4. Capacity	17
	5 Key Experts (Include details of Key Experts only)	18

### A. Request for Expression of Interest

Government of Madhesh Province
Ministry of Social Development
Vocational & Skill Development Training Centre
Janakpurdham Dhanusha
Date:-2079/5/2

Name of Project: Short-term Vocational Training Implementation

- Government of Madhesh Province has allocated fund toward the cost of Vocational Skills Training
  and intends to apply a portion of this fund to eligible payments under the Contract for which this
  Expression of Interest is invited for Consulting Services.
- 2. The Vocational and Skill Development Training Centre, Ministry of Social Development, Madhesh province now invites Expression of Interest (EOI) from eligible consulting firms ("consultant") to provide the following consulting services: to deliver quality skill training services for the targeted beneficiaries following the approved curricula in the following training. The training should assure the standards as provisioned by curriculum.
- Interested Eligible consultants may obtain further information and EOI document with cost of 1000.00 at the address *Vocational and Skill Development Training Centre Janakpur* during office hours on or before 15<sup>th</sup> Bhadra 2079. Sample of EOI available in Website for reference.
- 4. Expressions of interest shall be delivered manually to the address Vocational and Skill Development Training Centre Janakpur Separate Sealed envelopes of Each Sector on or before 5:00 PM of 16<sup>th</sup> Bhadra 2079
- 5. In case the last date of obtaining and submission of the EOI document happens to be a holiday, the next working day will be deemed as the due date but the time will be the same as stipulated.
- EOI will be assessed based on *Qualification 30 %, Experience 50 % and Capacity 20 %* of
  consulting firm and key personnel. Based on evaluation of EOI, only shortlisted firms will be invited
  to submit technical and financial proposal through a request for proposal.
- 7. Minimum score to pass the EOI is 60 (sixty) percent.

8. A company/firm/organization/person can submit EOI for maximum or

### B. Instructions for submission of Expression of Interest

- 1. Expression of Interest may be submitted by a sole firm or a joint venture of consulting firms and the maximum number of partners in JV shall be limited to two.
- 2. Interested consultants must provide information indicating that they are qualified to perform the services (descriptions, organization and employee and of the firm or company, description of assignments of similar nature completed in the last 3 years and their location, experience in similar conditions, general qualifications and the key personnel to be involved in the proposed assignment).
- 3. This expression of interest is open to all eligible consulting firm/person/ company/ organization.
- 4. In case, the applicant is individual consultant, details of similar assignment experience, their location in the previous 4 years and audited balance sheet and bio-data shall be considered for evaluation.
- 5. The assignment has been scheduled for a period of 6 months (until the end of Chaitra 2079.)
- 6. A Consultant will be selected in accordance with the Quality and Cost Based Selection method.
- 7. Expression of Interest should contain following information:
  - (i) A covering letter addressed to the representative of the client on the official letter head of company duly signed by authorized signatory.
  - (ii) Applicants shall provide the following information in the respective formats given in the EOI document:
    - EOI Form: Letter of Application (Form 1)
    - EOI Form: Applicant's Information (Form 2)
    - EOI Form: Work Experience Details (Form 3(A), 3(B) & 3(C))
    - EOI Form: Capacity Details (Form 4)
    - EOI Form: Key Experts List (form 5).
- Applicants may submit additional information with their application but short listing will be based
  on the evaluation of information requested and included in the formats provided in the EOI
  document.
- The Expression of Interest (EOI) document must be duly completed and submitted in sealed envelope and should be clearly marked as "EOI Application for Short-listing for the *Implementation* of *Vocational Skills Training*. The Envelope should also clearly indicate the *name and address of* the *Applicant*.
- 10. All documents which submit as Evidence should be notarized by notary public.
- 11. The completed EOI document must be submitted on or before the date and address mentioned in the "Request for Expression of Interest". In case the submission falls on public holiday the submission can be made on the next working day. Any EOI Document received after the closing time for submission of proposals shall not be considered for evaluation.

### C. Objective of Consultancy Services or Brief TOR

### 1. Background

- 1.1 Province Government has its plan to provide skills training to needy people in the fiscal year 079/080 through Vocational and Skill Development Training Centre janakpur under Ministry of Social development Madhesh province of the program is to equip people with skills so that trained people either join in employment or create their own self-employment through enterprise development on an individual or group of people basis.
- 1.2 In order to accomplish the approved programs, VSDTC aims to conduct training programs through Technical Training Provider Companies/ Firms and wants to make TTPs more responsible to facilitate trained youths in gainful employment opportunities.
- 1.3 The Technical Training Providers will be selected based on quality and cost based selection (QCBS) in accordance with the PPMO Guidelines.
- 1.4 These TORs provide guidelines to aspire TTPs about the scope of work and deliverables.

### 2. Scope of Work

- 2.1 The main objective of the Consulting Service is to deliver quality skill training services for the targeted beneficiaries following the approved curricula.
- 2.2 The TTPs will be responsible for providing skills training to the above-mentioned target groups. The Sectors & trade identified for training are

Agriculture sector	Constructions	Hospitality sector	Others
Goat Keeping	Constructions worker	Cook	Montessorian
Fishery Technician	Shuttering carpentry	Waiter	Computer Hardware Technician
Pashupalan	Scaffolder	Bakery	Hair cutting
		Barista	Excavators' operator
			Security Guards

- 2.3 The training period should be 160 hrs to 390 hours as specified by prescribed curriculum.
- 2.4 The TTPs will establish a reliable internal monitoring and supervision mechanism during training delivery period.
- 2.5 The trainings being provided by TTPs need to assure the standards as provisioned by curriculum.
- 2.6 The service contract period may vary from occupation to Occupations and should accomplish within the agreed time period.
- 2.7 The annual average turnover of the last three years should be minimum 30 Lacs Nepalese rupees.

### 3. Conditions

- 3.1 The related training organization should have been registered in the Company Office of the government and have minimum 3 years' of training implementation experience.
- 3.2 A company/firm/organization/person can submit EOI for maximum 3 Sectors only.
- 3.3 VSDTC reserves the right to accept or reject the EOI application with or without mentioning any reason.
- 3.4 VSDTC may conduct the onsite visit of the training center of the EOI submitting individual/firm/company/organization.
- 3.5 The organization must have obtained the affiliation from CTEVT for the proposed occupations for the training.
- 3.6 The organization should have the necessary physical infrastructure (Class room -10 m², workshop 30 m² for one group of trainees and required tools, equipment and training materials for the training).
- 3.7 The training organization should submit at least 3 main trainers and 3 assistant trainers with required qualification and experience for each purposed trade. Minimum Qualifications of Main trainer is CTEVT Level 2 with TOT & Assistant trainer is CTEVT Level 1 in Concern Sectors.
- 3.8 The training providers should have required support staff, at least Training cocoordinator, Field co-coordinator.
- 3.9 Experience of only one training Provider (Individual, company, organization, or firm) will be valid while counting the experience. Experience of multiple companies/organization of the same owner will not be counted. However, in case of the Joint Venture, it will be as per the prevailing public Procurement Act.
- 3.10 The TTP should maintain attendance of the trainers and trainees each day and should provide online access to VSDTC.
- 3.11 VSDTC may add or reduce the proposed number of trainees as per the requirement of the training arrangements. Therefore, the TTP may propose additional number of trainees and training locations accordingly as per the available training facilities of the TTP. VSDTC reserves the right to change the proposed training location in order to ensure the effectiveness of the training within the same province.

3.12 All documents which submit as Evidence should be notarized by notary public.

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### D. Evaluation of Consultant's EOI Application

Consultant's EOI application which meets the eligibility criteria will be ranked on the basis of the Ranking Criteria.

i) Eligibility & Completeness Test (EOI will be rejected if required	Compliance
documents mentioned in this section are not submitted)	
Copy of Registration of the company/firm with update letter 077/078	
(With Prabandhapatra/ Niyambali)	
Copy of certificate of Council for Technical Education and Vocational	
Training (CTEVT) affiliation with renew for 079/080	
Value Added Tax (VAT)/Personal Account Number (PAN) Registration	
Proof of minimum 3 years' experience in the similar nature of Work	
Tax Clearance Letter of F/y 077/078	
In case of a natural person or firm/institution/company which is already	
declared blacklisted and ineligible by the GoN, any other new or existing	
firm/institution/company owned partially or fully by such Natural person	
or Owner or Board of director of blacklisted firm/institution/company;	
shall not be eligible consultant.	
EOI Form 1: Letter of Application	
EOI Form 2: Applicant's Information Form	
EOI Form 3: Experience (3(A),3(B) and 3(C)	
EOI Form 4: Capacity	
EOI Form 5: Qualification of Key Experts	
All Documents Should be Stamping & signature by Authorized person.	

ii) EOI Evaluation Criteria	Score [Out o	
	100%]	
Qualification	30 %	
experience	50 %	
Capacity	20 %	

Note: In case, a corruption case is being filed to Court against the Natural Person or Board of Directors of the firm/institution/company or any partner of JV, such Natural Person or Board of Director of the firm/institution/company or any partner of JV, such firm's or JV EoI shall be excluded from the evaluation, if public entity receives instruction from Government of Nepal.

### **EOI Forms & Formats**

Form 1. Letter of Application

Form 2. Applicant's information

Form 3.Experience (General, Specific and Geographical)

Form 4. Capacity

Form 5. Qualification of Key Experts



### 1. Letter of Application



(Letterhead paper of the Applicant or partner responsible for a joint venture, including full postal address, telephone no., fax and email address)

	Date:	
To,		
Full Name of Client:		
Full Address of Client:		
Telephone No.:		
Fax No.:		
Email Address:		
Sir/Madam,		

- Being duly authorized to represent and act on behalf of (hereinafter "the Applicant"), and having reviewed and fully understood all the short-listing information provided, the undersigned hereby apply for following training to be short-listed by Vocational and Skill Development Training Centre as Consultant to deliver quality skill training services for the targeted beneficiaries following the approved curriculum in the trades.
- 2. Proposed Training Sectors & Number.

SN	Proposed Sectors	Proposed Trade	Purposed no.

- 3. Attached to this letter are photocopies of original documents defining:
  - a) the Applicant's legal status;
  - b) the principal place of business;
- 4. Vocational and Skill Development Training Centre and its authorized representatives are hereby authorized to verify the statements, documents, and information submitted in connection with this application. This Letter of Application will also serve as authorization to any individual or authorized representative of any institution referred to in the supporting information, to provide such information deemed necessary and requested by yourselves to verify statements and information provided in this application, or with regard to the resources, experience, and competence of the Applicant.
- 5. Vocational and Skill Development Training Centre and its authorized representatives are authorized

to contact any of the signatories to this letter for any further information.

6. All further communication concerning this Application should be addressed to the following person formation.

Name:

Post

Phone No:-

- 7. We declare that, we have no conflict of interest in the proposed procurement proceedings and we have not been punished for an offense relating to the concerned profession or business and our Company/firm has not been declared ineligible.
- 8. We further confirm that, if any of our experts is engaged to prepare the TOR for any ensuing assignment resulting from our work product under this assignment, our firm, JV member or subconsultant, and the expert(s) will be disqualified from short-listing and participation in the assignment.
- 9. The undersigned declares that the statements made and the information provided in the duly completed application are complete, true and correct in every detail.

Signed

Email:-

Name :

For and on behalf of (name of Applicant or partner of a joint venture):

<sup>1</sup> Applications by joint ventures should provide on a separate sheet, relevant information for each party to the Application.

**2.** Applicant's Information Form (In case of joint venture of two or more firms to be filled separately for each constituent member)

A.General Information of Training Provider

s.no	Discription		Remarks
1	Name of the TP Institute		
2	Address	District	
		Municipality/RM	
		Ward no	
3	Contact Detail	Office phone no	
		Email Adress	
4	Contact Person	Name	
		Designation	
		Mobile no	
		Email Address	

B.Legal information

1	Main Stakeholders and their Holding	Name	Shared Percentage	Remarks
2	Head of organization			
	Name			
	Home Address			
	Mobile			
	Email Address			
3	Company Registration status	Registration number		
		Registration Date		
		Update till		
4	CTEVT Affiliations	Affiliation no		
		Date of Affiliation		
		Affiliations Level and		
		occupations		
		Validity Date		
5	VAT/PAN Registration	Registration no		

### 2(C). Brief Introduction of the organizations

SN	Description	Remark
1	Introduction	C
2	Vision	
3	Mission	

मि, धनुषा, नेपाल

4	Goal	
5	Areas of Expertise:	
6	Geographical Experiences:	
7	Organizational Chart including the full name of Board of Directors	

(Provide Company Profile with description of the background and organization of the Consultant and, if applicable, for each joint venture partner for this assignment.)

**D.** please provides information of the legally established branch office/s or approval received from local leval for conducting Training services.

Information	Branch 1	
Province/s		4
District/s		
Municipalities		
Ward Number		
Office Telephone No.		
Contact Person's Name		
Contact Person's Designation		
Contact Person's Mobile Number		
Email		

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### **Experience**

### 3. (A). General Work Experience

(Details of assignments undertaken. Each consultant or member of a JV must fill in this form.)

S. N.	Name of assignment	Location	Value of Contract	Client	Description of work carried out
I.					
2.					
3.					
4.					
5.					
6.					
7.					

Please attach notarized copy of evidences in Annex

### 3(B). Specific Experience

Details of similar assignments undertaken in the Last 3 years.

(In case of joint venture of two or more firms to be filled separately for each constituent member)

Assignment name:	Approx. value of the contract (in current NRs)
Training name:	
Country:	Duration of assignment (months):
Location within country:	
Name of Client:	Total No. of person-months of the assignment:
Address:	Approx. value of the services provided by your firm under the contract (in current NRs; US\$ or Euro):
Start date (month/year):	No. of professional person-months provided by the joint venture partners or the Sub-Consultants:
Completion date (month/year):	prof.

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Name of joint venture partner or sub- Consultants, if any:	Narrative description of Project:
Number of skill test passed and year:	
Description of actual services provided	in the assignment:
Note: Provide highlight on similar se EOI assignment.	rvices provided by the consultant as required by the

Firm's Name:

Please attach notarized copy of evidences in Annex

### 3(C). Geographic Experience

## Experience of working in similar geographic region or country

(In case of joint venture of two or more firms to be filled separately for each constituent member)

No	Name of the Project	Location (Country/ Region)	Execution Year and Duration
1.			
2.			
3.			
4.			
5.			
6.			
7.			
	ONO NOLVO OG DOGGGODI)		

(Please insert more rows as necessary)

रिष्टे रें: भागानिक तथा सीम विकास भागानिक तथा सीम विकास

### 4. Capacity

### 4(A). Financial Capacity

(In case of joint venture of two or more firms to be filled separately for each constituent member)

Annual Turnover				
Year	Amount Currency			
Fiscal Year of Last 3 Fiscal Years				

(Note: Notarized Supporting documents including Last 3 Years Tax clearance Certificate for Average Turnover should be submitted for the above.)

List:

Tax clearance Certificate for Average

Turnover should be submitted for the above.)

### 4(B). Infrastructure/equipment related to the proposed assignment

SN	Description	Infrastructure/eq	uipment Required	Requirements Description	
		Unit	Size	Remarks	
1	Office and Training Building				
2	Class Rooms				
3	Lab/Workshop				
4	Store				
5	Office Rooms				
6	Toilet (Male/Female)				

(Please insert more rows as necessary)

List of Available Tools, Equipment and Materials required for proposed each occupation:

SN	Description	Specification	Unit	Number	Remarks
1					
2					
3					

(Please insert more rows as necessary)

### 5. Key Experts (Include details of Key Experts only)

(In case of joint venture of two or more firms to be filled separately for each constituent member)

SN	Name	Position	Highest Qualification	Work Experience (in year)	Specific Work Experience (in year)	National ity
1						
2						
3				4		
4						
5						

(Please insert more rows as necessary)

Provide Highest Qualifications evidence, Experience evidence of Key experts with Cvs in Annex.

4. (D) Methodological Experience.

Please Describe the Training and employment approach for this assignment that your organizations have intended based on our TOR and based on your Previous Experience.

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# CURRICULUM VITAE (CV)

Name o	of Expert:				
	ed Post:				
Date of					
Citizens	ship/Residence				
Aca	demic Qualifications				
S.N.	Name of Institute			Level	Division
Trai	ning				
S.N	Name of Training	Insti	tution Providing Training		Period
Fmr	oloyment record relevant to th	a assignmen	nf		
Period	Employing organization		Country	Summary	of activities performed relevant to
Circa	title/position. Contact in for references		Country	the Assign	
aus diagram	nbership in Professional Associa				
Detailed Experts:	d Tasks Assigned on Consultant :	's Team of			Vork/Assignments that Best to Handle the Assigned Tasks
Expe	ert's contact information: (e-mail	l:-		Mobile	e no :-
Cert I, the (i) TI (ii) I (iii) I confi	ification: e undersigned, certify to the bes his CV correctly describes my qi am not a current employee of th certify that I have been informe firm that I will be available to car ordance with the implementation declare that I am participating i	t of my knowl ualification ar ne GoN d by the com ry out the ass arrangemen	nd experience pany that it is signment for ts and sched	elief that: e s including m which my CV dule set out in	y CV for this proposal. I / has been submitted in n the Proposal.
	ne of Expert: –		Name	of Authorized	d Representative of the
	sultant: – nature: –		Cian	aturo:	( ) 1 m of the man in the
Date			Signa	ature: – : –	े श्रीवार्मिक विव